

DESTINI

Analytics

Everything your team has ever estimated, ready to answer questions.

1

Your own data lake

2

Power BI, reports, ERP —
your way in

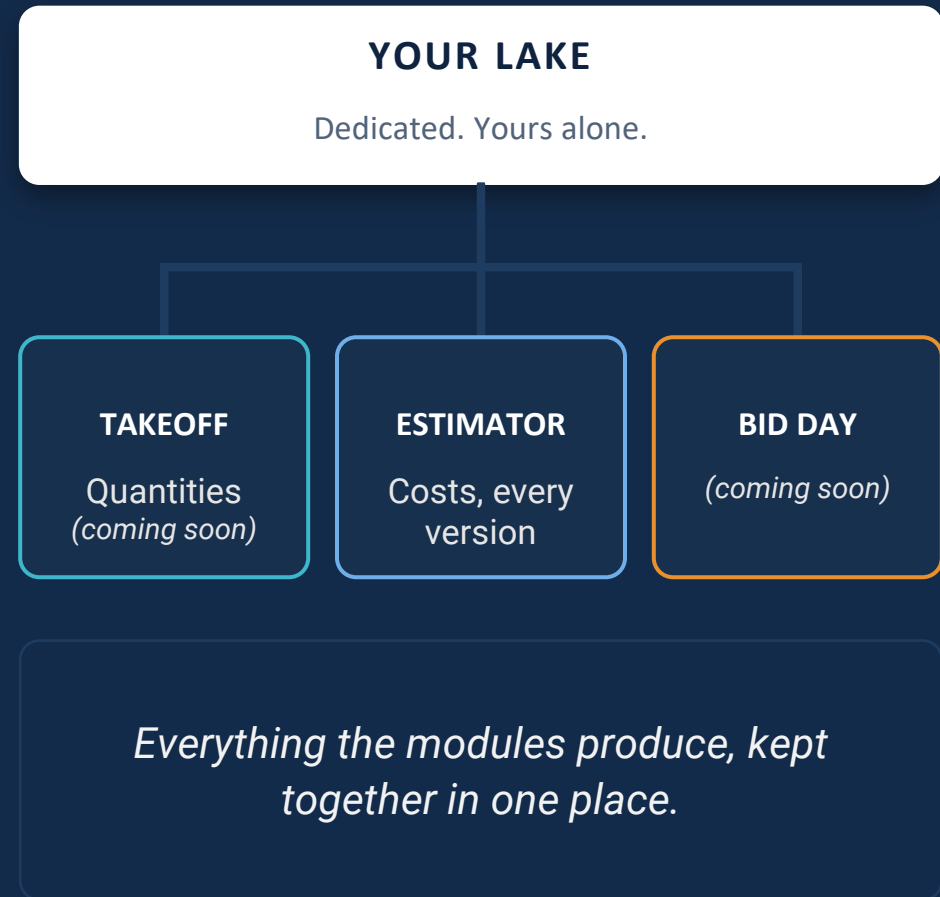
3

Updated in real time

Every company gets a lake

Your own data lake, set up for you. Every estimate your team produces flows into it.

- 1 Yours alone — one per company
- 2 Every estimate, every version
- 3 Set up by us. Nothing to install.



● Your history already exists. Now it lives somewhere you can ask it questions.

DESTINI ANALYTICS · YOUR WAY IN

Bring the tools you already own.

YOUR ANALYSTS

POWER BI

YOUR WHOLE TEAM

REPORTS

YOUR ERP

API

YOUR DATA TEAM

DIRECT TABLES

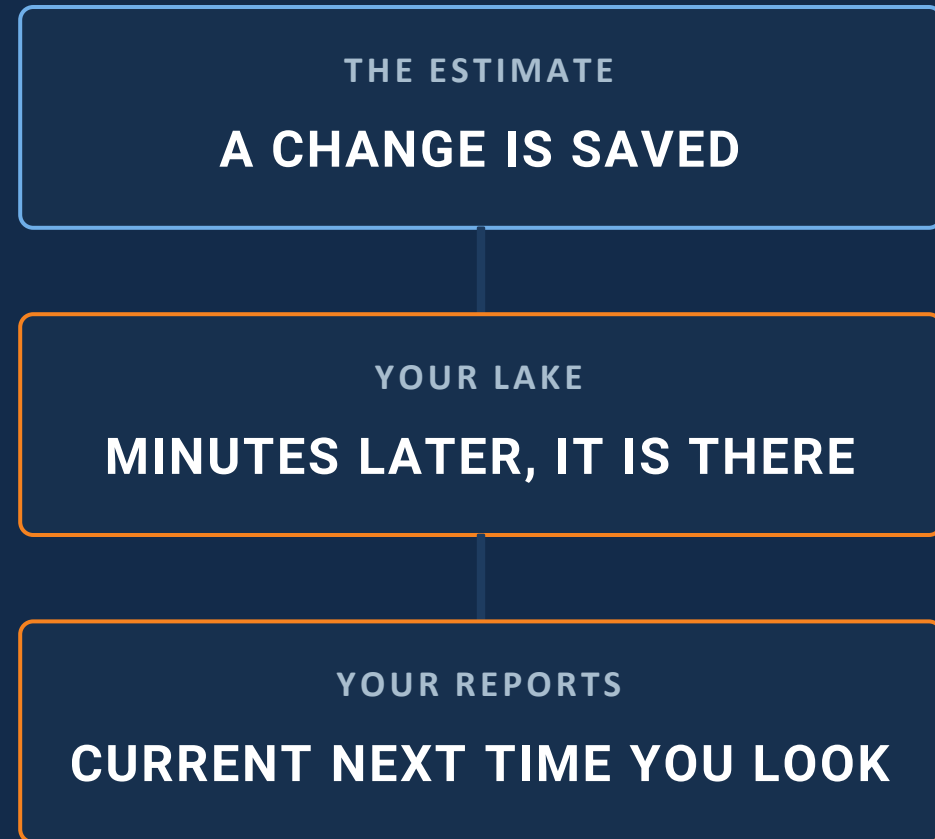
Power BI, or whatever you already use. One source. No exports.

Live as the estimate changes

Every save lands in your lake within minutes. Your reports follow.

- 1 Minutes, not a nightly export
- 2 Every version, as it is saved
- 3 Nothing to schedule or run.

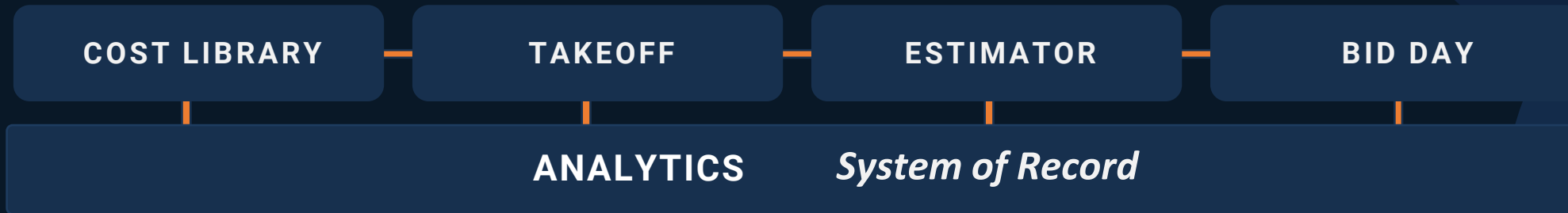
● *Ask on Tuesday afternoon, get Tuesday afternoon's answer.*





What's Next

DESTINI: The Road Ahead



THE BIGGER PLAN

Four modules. One estimate.



Everything in this keynote is in active development. Sequencing reflects current planning, not a commitment to a delivery date.

DESTINI

Cost Library

- Item Costs
- Pricing Logic
- Project Standards
- Crew and Resource Management

1

Sub-organizations

2

Sandboxing

3

**Conditions mapped to
cost items**

Libraries that match your org

Regions, business units, and self perform — each with the pricing that belongs to it.

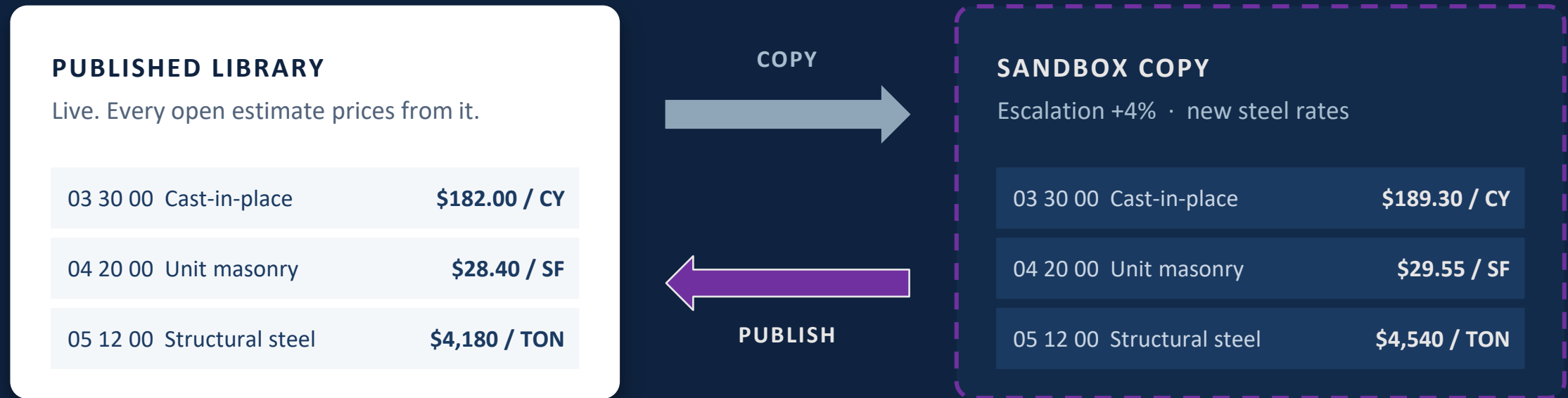
- 1 Corporate standards maintained
- 2 Prices localized
- 3 Regionalized execution methods



○ One company, many markets — without one library trying to serve them all.

Test the pricing before it is real

A sandbox copy of the library. Model the change, test the logic, publish when it is right.



○ *Nothing live changes until you say so — so changes occur when you are ready.*

Price Automatically

A cost already knows the conditions that quantify it — so the takeoff turns into dollars as it is drawn.

CONDITIONS

8" CMU Wall

Slab on Grade

Metal Stud Partition



MAPPED

COST ITEMS · CORPORATE LIBRARY

03 30 00	Concrete, 3,500 PSI	\$182.00 / CY
04 22 00	CMU, 8" normal weight	\$14.85 / SF
04 05 16	Mortar & grout	\$2.40 / SF
09 22 16	Metal stud framing	\$6.75 / SF
09 29 00	Gypsum board, 5/8"	\$3.10 / SF

○ This is the join between takeoff and the estimate — one more manual step, removed.

DESTINI

Takeoff

- Less manual measuring.
- Drives the estimate quantities.
- Connected organization.
- Answers the question “Where did this come from?”

1 3D Takeoff

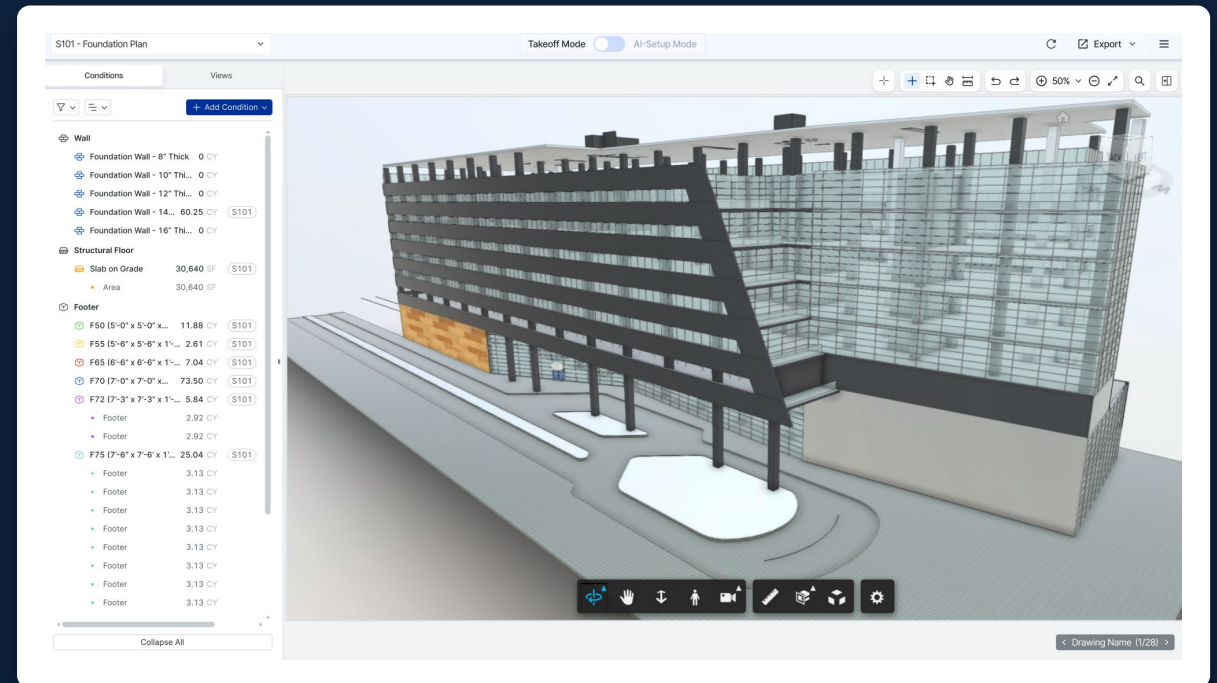
2 Interior elevations —
casework

3 Exterior elevations —
skins

Model Takeoff Tied To Your Conditions

Model geometry drives the quantities. Your conditions keep the pricing.

- 1 Objects map to your conditions
- 2 Reissue the model, keep the estimate
- 3 2D, 3D, and manual in one takeoff

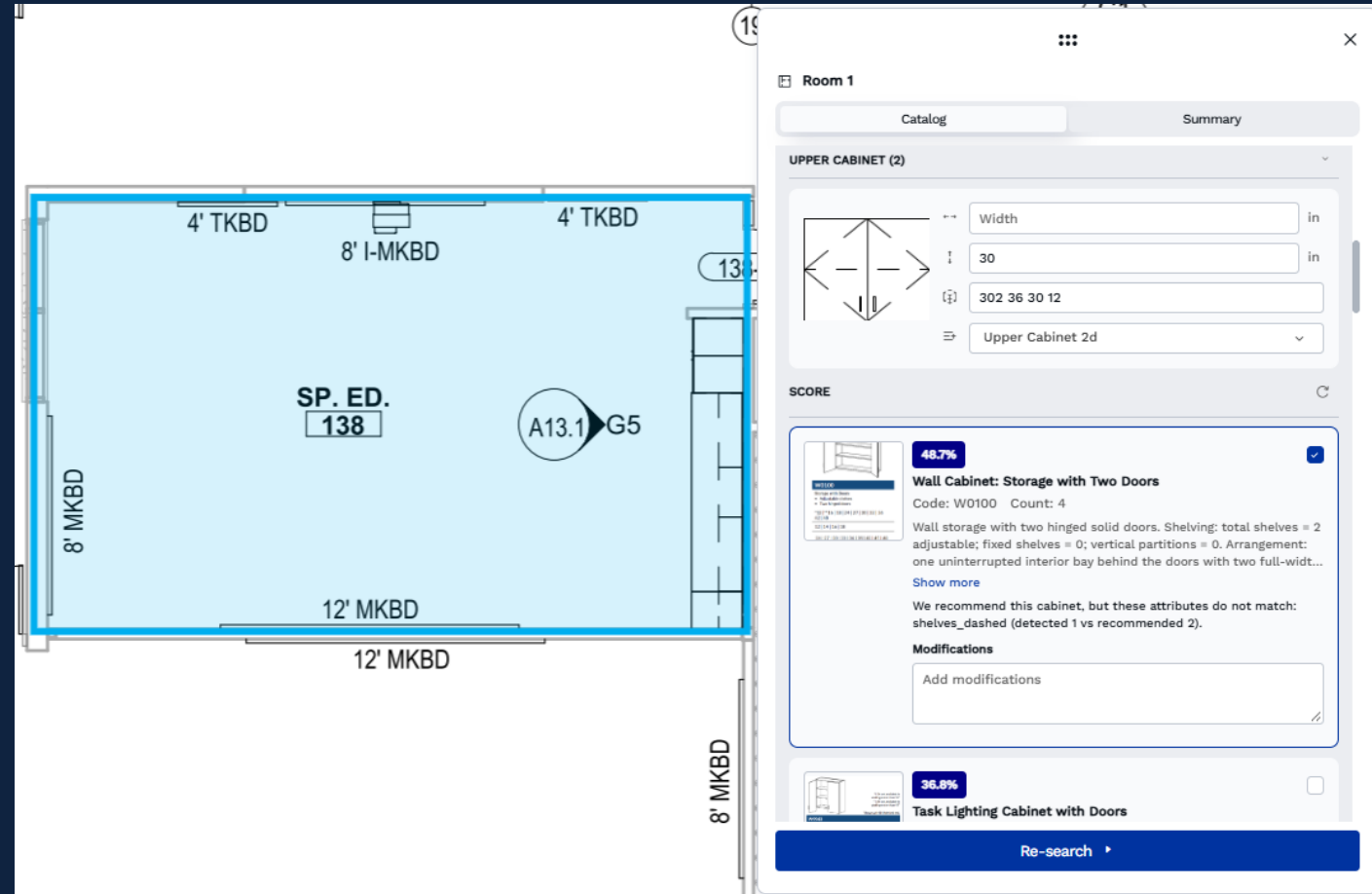


Plenty of tools count objects. This one lands the count in a condition that knows how to price it.

AI finds the casework

Interior elevation detection. Millwork counted straight off the sheet.

- 1 Uppers, bases, tops, and panels
- 2 Counted by type
- 3 Lands in the conditions you price

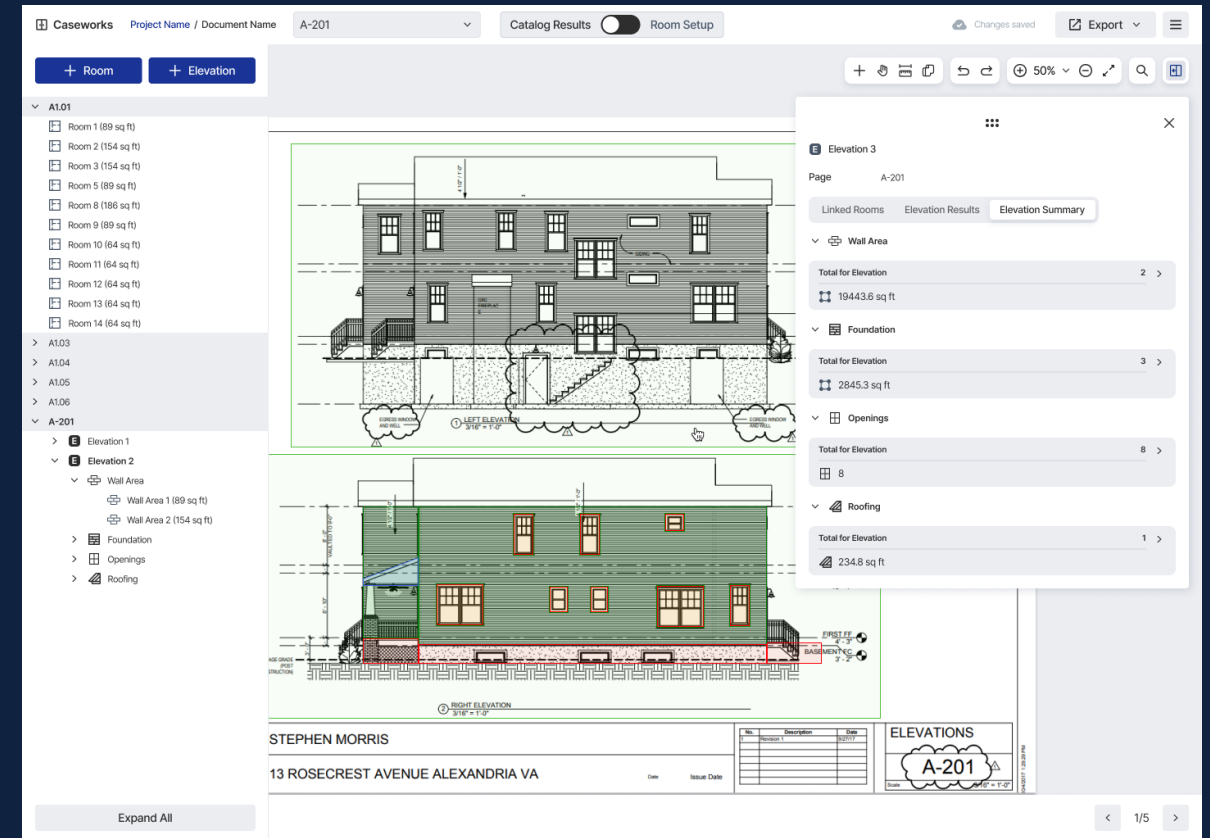


- Detected quantities land in the same conditions your estimate already prices.

AI reads the skin

Exterior elevation detection — the envelope measured by material.

- 1 Curtain wall, storefront, veneer
- 2 Areas and counts, material by material
- 3 The costliest scope, measured early



- *The skin is where early numbers move most. Rework takes a fraction of the time.*

DESTINI

Estimator

The central hub for bringing your project data together.

1 A new Start Page

2 Materials & calendars

3 GR / GC module

Your whole history, on one screen

The first screen you land on — rebuilt around finding the right estimate fast.

- 1 Cut Slice and Dice to find the right project
- 2 Cost, cost per SF, and area on the row
- 3 Every version of a project, together

The screenshot displays the DESTINI Estimator web application. On the left is a dark sidebar with navigation links: Estimates, Recent, and Templates. The main area features a 'Find Estimates' search bar and a 'Group by' dropdown set to 'Office'. Below this is a table of estimates, grouped by city (Austin, Dallas, Houston, San Antonio). Each row represents a project with columns for version, estimate number, total cost, total cost per area, direct cost, direct cost per area, creation and update dates, and the client. The table is filtered to show 'Hot Only' estimates.

ESTIMATE NAME	VERSION	ESTIMATE NO.	TOTAL COST	TOTAL COST/AREA	DIRECT COST	DIRECT COST/AREA	CREATED	UPDATED	CLIENT
Austin 2 rows									
Domain Northside Mixed-Use	GMP	26-0156	\$67.3M	\$388/sf	\$59.1M	\$341/sf	Dec 1, 2025	Jun 4, 2026	Endeavor Real Estate
Travis County Courthouse	Budget Study	26-0178	\$89.0M	\$512/sf	\$77.4M	\$445/sf	Mar 10, 2026	May 30, 2026	Travis County
Dallas 5 rows									
AT&T Discovery District	Initial	25-0389	\$8.4M	\$210/sf	\$7.1M	\$178/sf	Mar 1, 2025	May 28, 2026	AT&T
Frisco ISD Elementary School	GMP Estimate	26-0112	\$24.1M	\$198/sf	\$21.3M	\$175/sf	Jan 20, 2026	Jun 5, 2026	Frisco ISD
Midtown Office Tower	Schematic Design	26-0087	\$112.7M	\$420/sf	\$98.4M	\$367/sf	Nov 5, 2025	Jun 1, 2026	Trammell Crow
Parkland Hospital Expansion	50% SD	25-0441	\$42.8M	\$285/sf	\$38.1M	\$254/sf	Feb 15, 2025	Jun 3, 2026	Parkland Health
Parkland Hospital Expansion	Preliminary Budget	25-0441	\$39.2M	\$261/sf	\$34.8M	\$232/sf	Jan 10, 2025	May 14, 2026	Parkland Health
Houston 3 rows									
Greenway Plaza Renovation	Initial	26-0203	\$5.6M	\$145/sf	\$4.8M	\$124/sf	Feb 28, 2026	May 15, 2026	Brookfield Properties
Memorial Hermann MOB	50% CD	25-0512	\$18.9M	\$310/sf	\$16.2M	\$266/sf	Apr 10, 2025	May 20, 2026	Memorial Hermann
Memorial Hermann MOB	Concept	25-0512	\$16.5M	\$271/sf	\$14.1M	\$231/sf	Mar 15, 2025	Apr 10, 2026	Memorial Hermann
San Antonio 3 rows									

Findable history is what makes everything else possible.

Self perform, complete

Crew calendars and a material library finish the system.

Create New Calendar

Calendar Name ⓘ

5 × 8

Description

Standard 5-day, 8-hour week for field crews

Days Worked

Mon Tue Wed Thu Fri

Default Hours per Day

8

Advanced Settings ⓘ

+ Add Shift

	Monday Total Hours: 8			Tuesday Total Hours: 8			Wednesday Total Hours: 8			Thursday Total Hours: 8			Friday Total Hours: 8		
Shift	ST	OT	DT	ST	OT	DT	ST	OT	DT	ST	OT	DT	ST	OT	DT
Shift 1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Shift 2	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Shift 3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

Cancel

Create

Labor priced the way the crew works
Straight time, overtime, double time; shift by shift.

Material Manager

Search materials...

+ Add Group

Rate Table Dallas 2025

Concrete

Code	Name	Base Rate	Order Unit	Material Tax	Fee	Markup Total	Material Rate
03-3000	3,000 PSI Concrete	\$138.00	CY	8.25%	0.00%	\$11.39	\$149.39
03-3500	3,500 PSI Concrete	\$142.00	CY	8.25%	0.00%	\$11.72	\$153.72
03-4000	4,000 PSI Concrete	\$151.00	CY	8.25%	0.00%	\$12.46	\$163.46
03-9100	Curing Compound	\$0.42	SF	8.25%	0.00%	\$0.03	\$0.45

+ Add Material

Reinforcing Steel

Code	Name	Base Rate	Order Unit	Material Tax	Fee	Markup Total	Material Rate
05-1000	#4 Rebar, Grade 60	\$0.94	LF	8.25%	2.00%	\$0.10	\$1.04
05-1100	#5 Rebar, Grade 60	\$1.46	LF	8.25%	2.00%	\$0.15	\$1.61
05-2000	WWF 6x6 - W2.9	\$0.62	SF	8.25%	2.00%	\$0.06	\$0.68

+ Add Material

Formwork

Code	Name	Base Rate	Order Unit	Material Tax	Fee	Markup Total	Material Rate
06-1000	Plyform, 3/4"	\$1.28	SF	8.25%	2.00%	\$0.13	\$1.41

One material library, every line
Change 3,500 PSI concrete once; the estimate follows

Nobody has ever said

*“Tell me more about
general conditions.”*

So we are not going to talk about it.

We are going to show you.



GR / GC MODULE

Roll the tape.

● *No spreadsheets were harmed in the making of this module.*

DESTINI

Bid Day

Connecting the estimate to the market.

1

Directory build out

2

Bid Tab Quick Fill

3

Bid Day embedded

DESTINI BID DAY

One directory. Every sub.

The subcontractor list your team actually maintains; trades, contacts, and history in one place.

- 1 Trades, contacts, regions, history
- 2 Maintained once, used everywhere
- 3 Feeds invitations and bid tabs

SUBCONTRACTOR DIRECTORY

DESTINI Bid Day

Home > Directory

Search

Company Name	Address	Trade
Andrew Holt	2100 Kings Blvd Banff, AB, ba-f324	04.20 - Unit Masonry 06.10 - Doors, Frames and Hardware
Bananananana	1234 Main St Nantucket, KY	01.00 - General Requirements 03.30 - Structural Concrete
Delta Testing	1601 Elm Street, Suite 3000 Dallas, TX, 75201	03.30 - Structural Concrete 22.05 - Plumbing
DESTINI BID DAY	3301 Elm St Dallas, TX	01.00 - General Requirements 04.20 - Unit Masonry 05.10 - Structural Steel 07.50 - Roofing and Waterproofing
Directory Profile	1234 Main St Nantucket, ba-f324	01.00 - General Requirements
Forbidden permission Test		01.00 - General Requirements 03.30 - Structural Concrete
Genesis Builders		03.30 - Structural Concrete 09.20 - Drywall, Carpentry and Acoustical
Heidi	2200 Dodge St omaha, ne, 68102	01.00 - General Requirements 32.00 - Site Improvements and Landscaping
Infinity Construction		09.20 - Drywall, Carpentry and Acoustical
John's Concrete		32.00 - Site Improvements and Landscaping

DESTINI BID DAY

3301 Elm St, Dallas, TX

COMPANY PROFILE CONTACTS PRE-QUALIFICATION ENGAGEMENT (Page 2)

COMPANY NAME *
DESTINI BID DAY

STREET ADDRESS
3301 Elm St

COUNTRY
United States

CITY
Dallas

STATE
Texas

ZIP
ZIP

BUSINESS INFORMATION

TAX ID (EIN) *
##-####

ENTITY TYPE
Entity Type

COMPANY SIZE
Company Size

UNION STATUS
Non-Union

TRADE CLASSIFICATION

PRIMARY TRADE *
01.00 - General Requirements 04.20 - Unit Masonry 05.10 - Structural Steel
07.50 - Roofing and Waterproofing

CROSS-TRADE TAGS
Select trades

SERVICE REGION
Service Region

COMPANY CATEGORIES
CERTIFICATIONS ON FILE
Select Categories
-- none on file --

- The directory is the vendor-side of the same record where the estimate lives.

Directory to bid tab, in one move

Push subs from the directory straight onto the right package. No retyping, no hunting.

DESTINI Bid Day Directory

Search subcontractors Send to Bid Tab 3

COMPANY NAME	TRADE
☒ Beach Contracting	03.30 - Structural Concrete
☒ Lone Star Mechanical	22.00 - Plumbing 23.00 - HVAC
☒ Verity Roofing	07.50 - Roofing and Waterproofing
☐ Genesis Builders	09.20 - Drywall, Carpentry and Acoustical
☐ Ironside Steel	05.10 - Structural Steel



BID DAY INTEGRATION
DUE: 05/24/2022

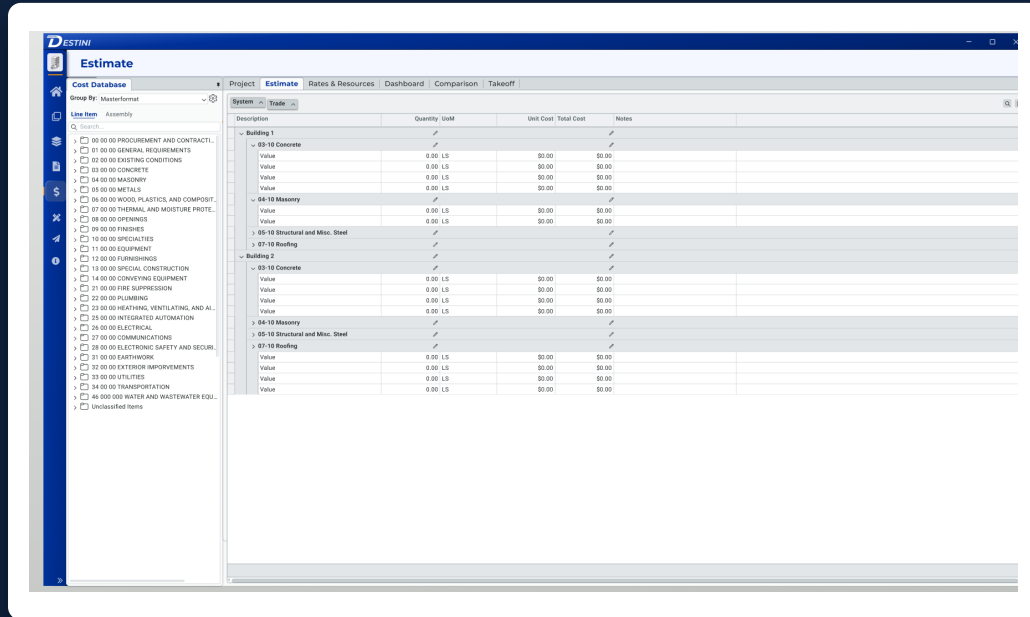
BID PACKAGE	SELECTED SUB	ASSIGNED TO	Classification					
			SUB BID	MISSING SCOPE	RISK MGMT	OWNER ALLOW	GENERAL REQ	UNALLOCATED
02.80 - Hazardous Material Remediation	Beach Contracting	(None)	\$1,015,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
03.00 - Turnkey concrete	A+ Quality Construction	(None)	\$22,043.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
05.00 - Div 05 structural and misc	(None)	(None)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
07.50 - Roofing	Verity	(None)	\$0.00	\$15,000.00	\$0.00	\$0.00	\$0.00	\$0.00
08.10 - Frames, Doors, Hardware	(None)	(None)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
09.22 - Drywall & Acoustical	(None)	(None)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
09.50 - Ceilings	(None)	(None)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
09.60 - Flooring	(None)	(None)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
09.90 - Painting & Wall Coverings	(None)	(None)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
10.4 - Signage	(None)	(None)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
10.20 - Partitions & Accessories	(None)	(None)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

- Bid day starts with the tabs already built, not with an hour of data entry.

DESTINI BID DAY

Bid Day, inside the estimate

Bid data moves more fluidly. Lockable scopes, awards come back, one record the whole time.



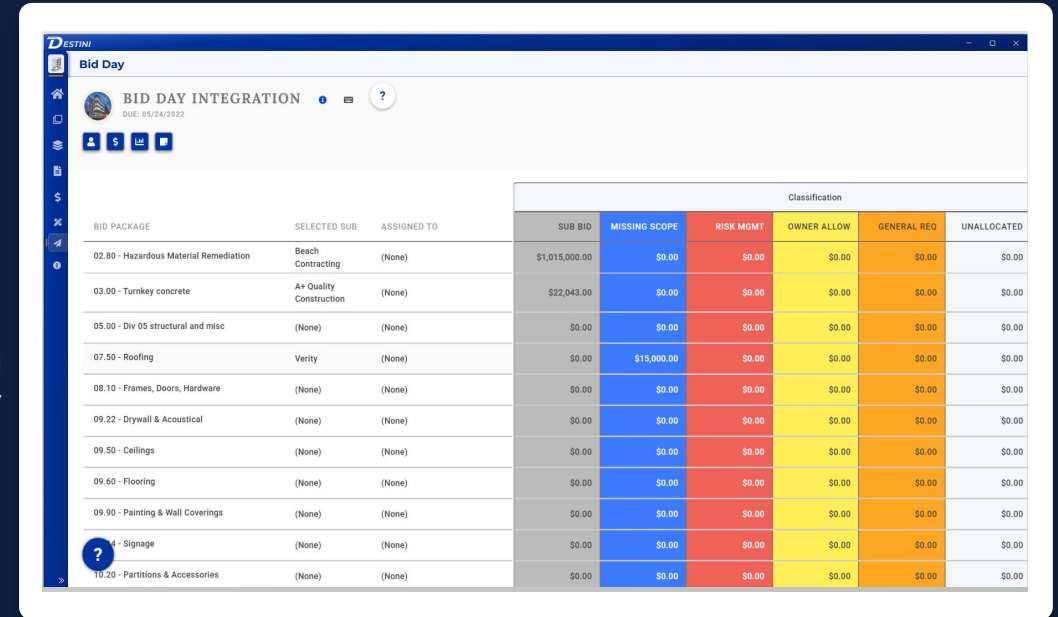
The screenshot shows the 'Estimate' tab in the DESTINI software. It features a hierarchical tree on the left for 'Cost Database' and a main table with columns: Description, Quantity, Unit, Unit Cost, and Total Cost. The table lists various construction items like '00-00-00 PROCUREMENT AND CONTRACTS', '01-00-00 GENERAL REQUIREMENTS', and '02-00-00 EXISTING CONDITIONS'.

The estimate

UPDATED
REALTIME



ESTIMATE
CHANGES
WHEN YOU
ARE READY



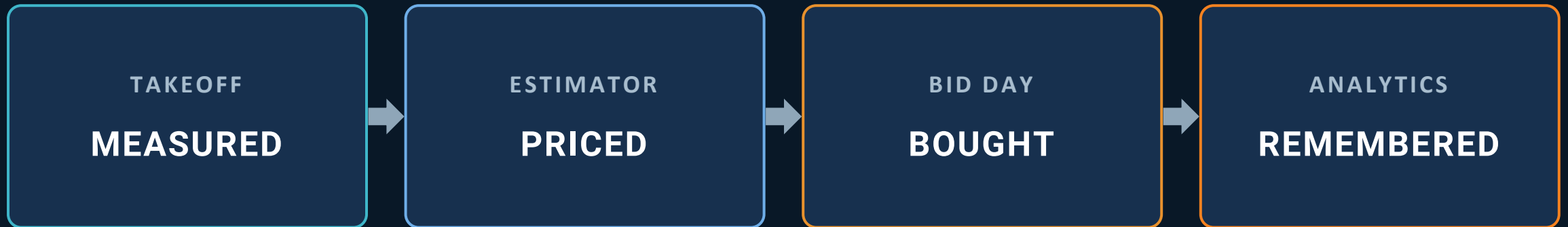
The screenshot shows the 'Bid Day' tab in the DESTINI software. It features a 'BID DAY INTEGRATION' header with a 'DUE: 05/24/2022' date. Below is a table with columns: BID PACKAGE, SELECTED SUB, ASSIGNED TO, SUB BID, MISSING SCOPE, RISK MGMT, OWNER ALLOW, GENERAL REQ, and UNALLOCATED. The table lists various bid packages like '02.80 - Hazardous Material Remediation', '03.00 - Turnkey concrete', and '05.00 - Div 05 structural and misc'.

The bid tab

● No export. No re-keying. Seamless data flow while keeping you in control of the estimate.

WHERE THIS IS GOING

One connected preconstruction platform



No exports. No re-keying. No estimate that starts from nothing.



Patterns

Benchmarks

Comparisons

Guided decisions

System of Intelligence

BUILT ON WHAT YOU CAPTURED

System of Record

CAPTURED, STANDARDIZED, VERSIONED

Cost data

Estimate history

Assumptions

Decisions

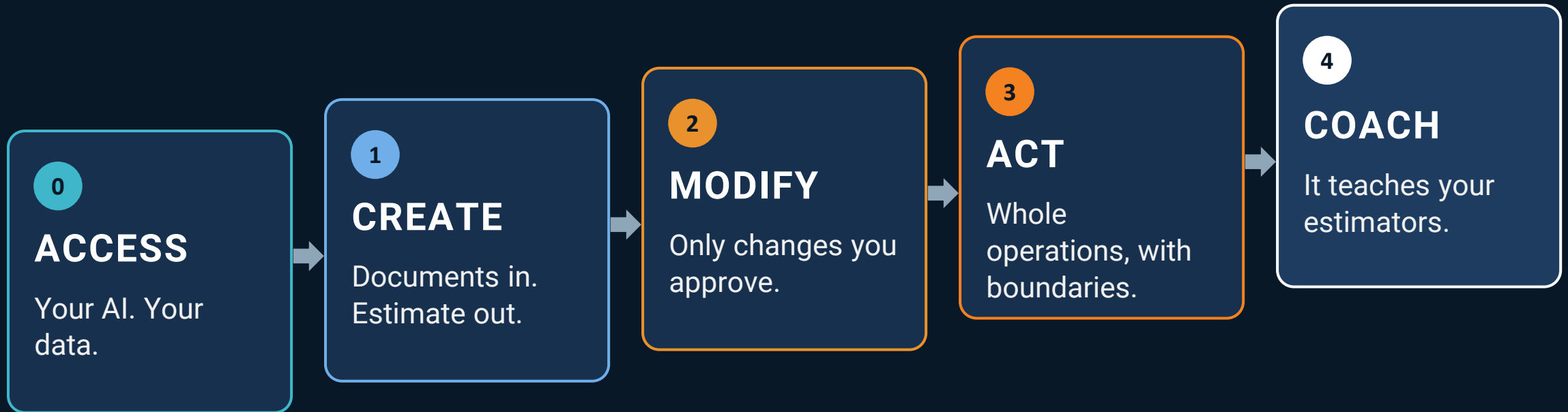
Changes

Approvals

AI, built into the work you already do

It arrives in steps.

Starting with your own AI, connected straight to your data.



● *Every step reviewed. Every number sourced. The estimator stays the author.*



Built For The Future

Connected Tools. Connected Data. Connected Team.

All features shown are in active development. Roadmap sequencing reflects current plans, is subject to change, and does not constitute a commitment to specific functionality or delivery dates.
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